

REALSOLUTIONS

1430 Washington Ave St. Louis, MO 63103

P: 314-658-4612 | contact@realsolutionsstl.com | www.realsolutionsstl.com

Company Data

Duns: 080129974 | Cage Code: 7MFC0



CAPABILITIES STATEMENT

Introduction

Real Solutions (RS) is a SBA Certified 8(a) Small Disadvantaged Business which consists of an innovative staff focused on providing agile certified system solutions for your organization. With over 25 years of combined experience, the Real Solutions staff is capable of delivering dedicated Project Management, Systems Engineering and Software Application support for Information Systems and Technology needs. Real Solutions takes initiative in being a leader amongst small businesses while staying up to date on the latest certifications and cutting-edge business solutions driving today's IT best practices. Below are few just a few focused areas that Real Solutions has excelled in.

Certifications

1. Safe-Agile
2. Scrum Master
3. Product Owner
4. ITIL V3

Core Competencies

1. IT Infrastructure Hosting
2. Enterprise Reporting (ER)
3. Software Development
4. Operations Mgt & Support

Business Solutions

1. ServiceNow
2. Atlassian Suites
3. SharePoint
4. Google Cloud Services

Differentiators

Real Solutions staff is composed of multifaceted individuals possessing extenuous experience in various fields such as coding in different languages and software development with accommodating highly ranked certifications in project management and agile system development. This gives us a unique perspective/insight when developing, consulting, and problem-solving complex projects. Real Solutions fuels everyday business growth while providing outstanding performance results using agile methodology and iterative development practices. We put our customers' needs at the center of our work streams which allows our nimble offense to meet any shift in consumer expectations. We start by setting the standards high with consistent communications and active engagements with our clients. Our focus on quantitative metrics and qualitative insights allows us to serve our clients faster through efficiency resulting in significant waste reductions. We deeply understand challenges and intricacies with agile transformation therefore we offer robust training to organizations and individuals designed to reduce friction and help improve their agile knowledge in addition to accelerating the development of their agile transformation. The Real Solutions results speak for themselves when it

comes to knowledge and client relationships as Real Solutions was Awarded the 2018 SBA “Small Minority Business of the year award” as well as the 2018 St. Louis Small Business Monthly’s “Future 50 Companies”. These prestigious awards highlight our capabilities while differentiating Real Solutions as a leading innovator amongst information technology small businesses.

Clients | Past Performance

CACI, Inc.- Federal	\$49,851,789	STL All Star Football	\$15,000
Elite Detailing	\$15,000	Natures Remedy LLC	\$2,500
DNA Inc.	\$6,000		
Hulk Supplements	\$25,000		
Lovon King	\$12,000		
Jump Fresh LLC	\$8,000		

NAICS Codes

541512 Computer Systems Design Svs
 541511 Custom Computer Programming Svs
 541513 Computer Facilities Management Svs
 541519 Other Computer Related Svs
 611420 Computer Training

PSC Codes

D301 IT and Telecom- Facility Operation and Maintenance
 D302 IT and Telecom- Systems Development
 D303 IT and Telecom- Data Entry
 D305 IT and Telecom- Teleprocessing, Timeshare, and Cloud Computing
 D306 IT and Telecom- Systems Analysis
 D307 IT and Telecom- IT Strategy and Architecture
 D308 IT and Telecom- Programming
 D310 IT and Telecom- Cyber Security and Data Backup

D318 IT and Telecom- Integrated Hardware/Software/Services Solutions, Predominantly Services
 D325 IT and Telecom- Data Centers and Storage
 R409 Program Review/Development Services
 7010 Information Technology Equipment System Configuration
 7030 Information Technology Software

Small Business Designations

Socioeconomic:

(Insert 8a Emblem Here)

SBA 8(a) Certified Program Participant

(Insert MBE Emblem Here)

Minority Owned Small Business